



GROW NOW with cbs

Adopt Cloud-based Enterprise Software and
GROW Without Limits

A Growth Catalyst towards Intelligent Enterprise: Today and Tomorrow

In today’s vibrant business environment, midsize organisations find themselves at a critical juncture, facing unique challenges as they strive to grow and stay competitive. Embracing an intelligent enterprise equipped with integrated cloud-based enterprise software empowers organisations to thrive with speed, predictability, and continuous innovation.

GROW with SAP emerges as a strategic initiative to meet business demands head-on. It isn’t just about adopting a cloud-based ERP system; it’s a holistic approach to nurturing sustainable growth.

Whether you’re starting from scratch (a greenfield implementer), a midmarket player, or a scale-up, GROW with SAP offers a clear pathway to business success, enabling you to focus on what matters most: continuous innovation.

Discover the value of GROW NOW with cbs and GROW Without Limits.



97%

of businesses globally are leveraging public cloud services, drawn by its pay-as-you-go model, scalability, and cost-effective solutions, underscoring the model’s widespread appeal. [1]

[1] Source: Lionel Sujay Vailshery, “Public, private, or hybrid cloud usage worldwide in 2024,” Statista ReportW, October 2024.

Embracing an Intelligent Enterprise with Integrated Cloud Solutions

With the **GROW with SAP** approach, we deliver a completely new implementation of S/4HANA for businesses, adopting industry best practices and driving value through continuous innovation. Running on the SAP Business Technology Platform (BTP) – a unified and business centric platform, this solution creates a sustainable foundation to future-proof process landscapes and accelerate business transformation for industrial organisations.

Full-featured ERP

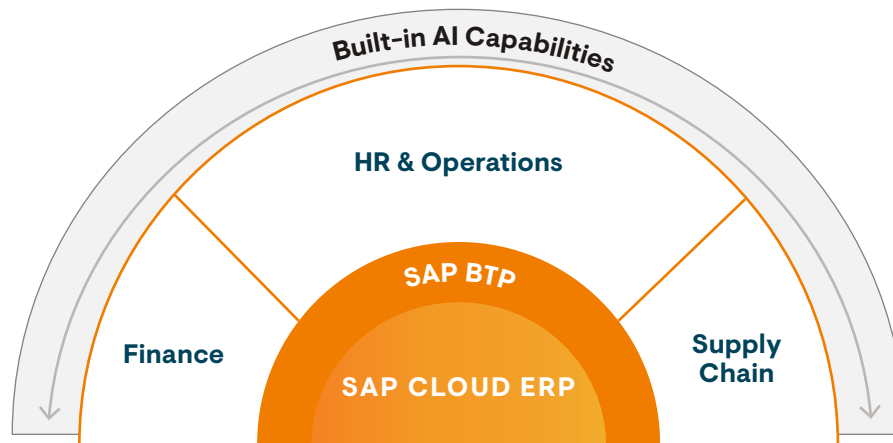
Scale your business with SAP Cloud ERP and pre-configured industry best practices.

SAP CLOUD ERP				
Finance - Accounting and Financial Close - Receivables and Payables Management - Cost Management & Profitability Analysis - Treasury & Working Capital Management - Governance, Risk and Compliance	Procurement - Sourcing and Contract Management - Operational Procurement including Guided buying experience - Supplier Management & supplier invoice management - Procurement Analytics	Sales - Customer Order Management, including Returns and Refunds - Billing and Invoicing - Pricing Management - Sales Rebate - Sales Analytics	Services - Service Order Management - Service Contract Management - In-House Repair - Service Execution - Service Billing and Invoicing - Service Monitoring and Analytics	Cross Functions - Extensibility and Integration - Embedded Analytics - Situation Handling - Responsibility Management - Data Protection and Privacy
Manufacturing - Material Requirements Planning including Demand Driven and/or Predictive MRP - Make to Stock, Make to Order & Engineer to Order - Quality Management - Environment, Health and Safety	R&D - Project Control - Advanced Variant Configuration - Product Compliance - PLM including Change Record and BOM Management	Asset Management - Asset Health Monitoring - Asset Fault and Incident Response Management - Tactical Asset Management Planning - Asset Management Resource Planning	Supply Chain - Core Inventory Management (Advanced) ATP Processing - Warehouse Management - Transportation Management - Logistics Cross Topics (Batch Serial Number, Handling Unit, Business Process Scheduling)	Industry Capabilities Service-Centric Industries (e.g. Professional Services, Media, EC&O, Public Sector) Product-Centric Industries (e.g. Mill Products, Industrial Manufacturing, High Tech, Automotive)



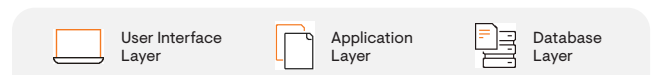
Built-in AI That Helps Enterprises GROW Smarter

A recent development for the **GROW with SAP** approach is that it currently delivers Business AI capabilities built directly into multiple business processes. From finance and supply chain to HR and operations, **AI for GROW with SAP** helps automate routine work, provide actionable insights, and support better decision-making. This empowers key business functions to scale efficiently, adapt innovation to change, and focus on driving sustainable business growth.



GROW with SAP enables organisations to deploy core finance and spend capabilities on Cloud ERP, in addition with Business AI capabilities embedded from the outset. As the Cloud platform incorporates **AI for GROW with SAP** capabilities, enterprises are positioned to benefit first, equipped with latest updates and features from each release cycle.

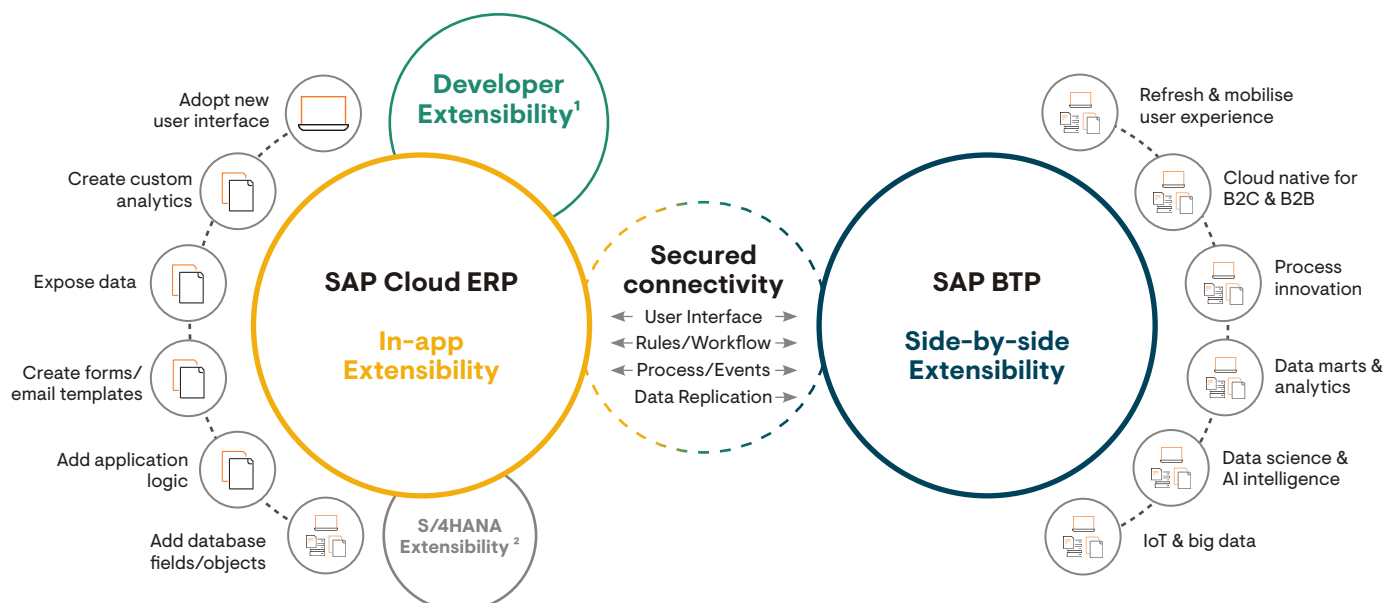
SAP Cloud ERP Extensibility Today



In-App Extensions



Cloud Extensions



¹ as part of product roadmap | subject to potential adjustment by SAP

² SAP S/4HANA on premise

Why Choose GROW with SAP?

- › Accelerates value realisation by 40-60% through innovative practices and advanced technology adoption.
- › Enables rapid implementation for faster adoption of cloud ERP functionalities, accelerating time-to-value.
- › Enhances operational efficiency by optimising business processes and workflows.
- › Adapts to changing market demands, supporting seamless business expansion with scalability and flexibility.
- › Reduces infrastructure costs with no hardware requirements, while streamlined deployment and usability lower operational expenses.
- › Ensures predictable and consistent costs, enabling better financial planning and effective cost management.

Customer Journey & Success Criteria: The 3 Key Phases to Public Cloud

The cloud mindset is the most critical success factor in any SAP Public Cloud implementation



Getting Ready for the Cloud

- › Assessment and planning
- › 3 key pillars of organisational transformation
 - › Process
 - › People
 - › Technology
- › Adoption of a Cloud Mindset



Cloud Transformation

- › Expectation alignment with cloud capabilities
- › Change management
- › Adaptation to new releases and updates
- › Implementation of SAP Activate Methodology



GROW with the Cloud

- › Enrich operational foundation
- › Continuous innovation (every 6 months)
- › Release management
- › Leverage new capabilities for business growth

GROW NOW with cbs



Award-Winning Partner

Awarded Best GROW with SAP Partner for the SAP SEA Partner Success Summit, showcasing our excellence and commitment to customer success.



cbs-Proven Methodology

cbs Public Cloud Implementation Methodology ensures efficient, precise, and scalable cloud implementations, fully aligned with SAP Activate Methodology.



Industry-Specific Expertise

With expertise in industries like lubricants, oil, OEMs, and Semi-Trailer manufacturers, we deliver bespoke solutions for businesses.



Data Migration Excellence

Extensive know-how in data migration from SAP and non-SAP systems through over 2,000 projects in more than 29 years.



Accelerated Implementation Tools

Our Clean Core Toolkit and pre-configured accelerators ensure faster implementations, streamlined operations, and accelerated ROI.



Transformative Process Innovation

We transform your business processes into growth engines, delivering measurable value with minimal disruption.

GROW with SAP Packages – Your Growth Journey



GROW Cloud Move Planning

Defining and Preparing for Transformation

High-Level Cloud Planning

We will conduct a **FREE** high-level desktop review followed by targeted interviews to derive a high-level approach for your implementation with SAP GROW.

Cloud Analysis & Roadmap

We conduct a detailed analysis of your requirements, documents and current ERP systems. We will cover business processes, data, system functionalities and to-be requirements to derive an implementation strategy and roadmap.



GROW Cloud Transformation

Driving Transformation

GROW NOW with cbs (GROW Implementation)

Targeted at non-SAP customers and mid-size organisations with standard processes, we will deliver a rapid implementation leveraging standard best practices from SAP S/4HANA public cloud, delivering a ready system within 4 to 8 months.
(*subject to project scope and customer specific requirements).

Cloud Extension & Innovation with BTP

With the GROW package, you will be granted access to SAP's BTP platform to utilise the bundled **FREE** credits. There are various options and use cases you can enable. We will help define the right fit use case that is aligned with your future design and implement the solution.

Why cbs Corporate Business Solutions

We are high-performance consultants dedicated to creating global, enterprise-wide, end-to-end digital business processes.

We work for the most amazing client globally: Renowned, highly innovative enterprises and hidden champions of the international manufacturing, life science and automotive industry.

With our unique Business Transformation Services, we support them on their way to becoming ONE global digital enterprise.

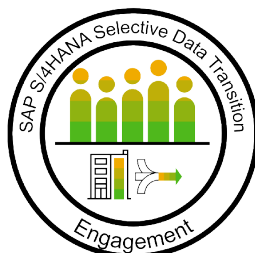
Our solutions lead the market. Driven by passion, we are determined to fulfil our Vision 2025: Being the global champion for the world's market-leading manufacturing companies.



Microsoft
Partner



Gold Application Integration
Gold Application Development



Involve Us

Risk-free assessment

cbs will conduct a workshop with experienced transformation consultants covering deployment options and transition approach.

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Ask Us Questions

By email

At my-office@cbs-consulting.com

Call Us

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Our Global Presence

Headquartered in Heidelberg, Germany, we have a presence across the Asia Pacific region. Talk to us from any location regarding your strategic plans.

Offices

Singapore | Malaysia | Japan | China | Australia | India
Germany | Finland | Spain | Austria | Switzerland |
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