

Understanding Your Implementation Options To SAP S/4HANA

Greenfield Approach

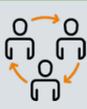
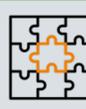
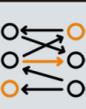
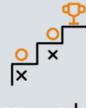
New Implementation

Selective Transition Approach

Selective S/4HANA Transition

Brownfield Approach

New Implementation

Greenfield Approach		Selective Transition Approach		Brownfield Approach	
PRO  You drive business change initiative	PRO  Migrating from a non-SAP system or a complex SAP system	PRO  Divesting business unit or subsidiaries	PRO  Mergers or acquisitions and consolidate systems	PRO  Wish to go to S/4 but limited time, budget and resources	PRO  Not looking for any fundamental business process changes
PRO  You want to make the most out of the new S/4 functionalities	CONTRA  Resource-consuming requires buy-in from sponsors & end-users	PRO  Selectively improvement of processes and cleaning up of data to S/4	PRO  No business impact while go live by near-zero downtime	CONTRA  No improvement or retirement of data	CONTRA  Need to be converted to Unicode
CONTRA  Lots of time and efforts for historical data management	CONTRA  Time-consuming - it will take months to years	CONTRA  Require specialised consultants and tools	CONTRA  Handling bespoke but uncommon project approach	CONTRA  Potential limitations for process and functional benefits in S/4	CONTRA  Efforts with no real business benefit gain
BENEFIT  Start with a clean slate with the best practice in the industry	BENEFIT  All benefit of S/4 has to offer, such as Big Data, etc.	BENEFIT  Avoid reinventing the wheel - Only change business processes where it will add value	BENEFIT  Allows a phased transition approach	BENEFIT  Standardised approach and short project run time	BENEFIT  Protecting investments in your existing system if it works fine
<p>As a leader in quality, our dedicated employees continue to set standards with more than 2,000 completed customer projects</p>		BENEFIT  Optimising value and immediate benefits to given budget	BENEFIT  The benefit of all S/4 has to offer	BENEFIT  Little disruption and limited training for end-user	
		BENEFIT  Protect the investment in any key customisations	BENEFIT  A clean S/4 system with all required data		

Customer Study: Five Year Cost Projection for S/4HANA

Immediate S/4HANA benefit during go-live

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* The above five-year cost projection is based on initial project cost, change requests (system add-ons), system life cycle and four-year support plan.
* Brownfield approach is based on a technical approach without initial activation of major S/4HANA innovation.

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